

FINANCIAL STATEMENTS
AND INDEPENDENT AUDITORS' REPORT
FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016





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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of The Shepherd and Mother of Light for the Needy d/b/a Care 4 Needy Copts 1 Ames Court Plainview, New York 11803

We have audited the accompanying financial statements of The Shepherd and Mother of Light for the Needy d/b/a Care 4 Needy Copts (a not-for-profit corporation, "C4NC"), which comprise the statements of financial position as of December 31, 2017 and 2016, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to C4NC's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of C4NC's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of C4NC as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Bohemia, New York

Cerini È Associates LLP

May 11, 2018

| STATEMENTS OF FINANCIAL POSITION AS OF DECEMBER 31, | 2017 | 2016 |
|---|---|---|
| ASSETS | | |
| Current Assets: | | |
| Cash and cash equivalents | \$ 491,879 162,000 32,651 8,449 | \$ 625,380 141,385 17,281 1,315 |
| TOTAL CURRENT ASSETS | 694,979 | 785,361 |
| Property and equipment, net of accumulated depreciation | 6,028 | 17,636 |
| TOTAL ASSETS | \$ 701,007 | \$ 802,997 |
| LIABILITIES AND NET ASSETS | | |
| Current Liabilities: | | |
| Accounts payable and accrued expenses | \$ 16,448 262,000 3,545 | \$ 14,114 541,385 3,360 |
| TOTAL LIABILITIES | 281,993 | 558,859 |
| Commitments and contingencies (Notes 3 and 4) | | |
| Net Assets: | | |
| Unrestricted Temporarily restricted (Note 3) | 257,014 162,000 | 102,753 141,385 |
| TOTAL NET ASSETS | 419,014 | 244,138 |
| TOTAL LIABILITIES AND NET ASSETS | \$ 701,007 | \$ 802,997 |

STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2017

| SUPPORT AND REVENUE: | Un | restricted | mporarily estricted | Total |
|---|----|-------------------------------|------------------------|-----------------------------------|
| Contributions (Notes 2 and 3) | \$ | 1,570,047 53,100 | \$ - - - | \$ 1,570,047 53,100 |
| Fundraising campaign funds, net of direct expenses of \$10,217 (Note 3) Other income | | 160,300 765 | 162,000 | 322,300 765 |
| Net assets released from restrictions (Note 3) | | 141,385 | (141,385) | - |
| TOTAL SUPPORT AND REVENUE | | 1,925,597 | 20,615 | 1,946,212 |
| EXPENSES: | | | | |
| Program services | | 1,665,922 67,664 37,750 | - - - | 1,665,922 67,664 37,750 |
| TOTAL EXPENSES | | 1,771,336 | | 1,771,336 |
| CHANGE IN NET ASSETS | | 154,261 | 20,615 | 174,876 |
| Net assets, beginning of year. | | 102,753 | 141,385 | 244,138 |
| Net assets, end of year | \$ | 257,014 | \$ 162,000 | \$ 419,014 |

STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2016

| SUPPORT AND REVENUE: | Unrestricted | Unrestricted Temporarily Restricted | |
|---|--|--|---|
| Contributions (Notes 2 and 3) In-kind donations Special events revenue, net of direct expenses of \$65,521 Fundraising campaign funds, net of direct expenses of \$1,106 (Note 3) Other income Net assets released from restrictions (Note 3) | \$ 1,634,264 53,100 334,117 119,500 446 115,345 | \$ - - 141,385 - (115,345) | \$ 1,634,264 53,100 334,117 260,885 446 |
| TOTAL SUPPORT AND REVENUE | 2,256,772 | 26,040 | 2,282,812 |
| EXPENSES: | | | |
| Program services | 2,204,292 74,791 67,677 | - - - | 2,204,292 74,791 67,677 |
| TOTAL EXPENSES | 2,346,760 | | 2,346,760 |
| CHANGE IN NET ASSETS | (89,988) | 26,040 | (63,948) |
| Net assets, beginning of year | 192,741 | 115,345 | 308,086 |
| Net assets, end of year | \$ 102,753 | \$ 141,385 | \$ 244,138 |

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2017

| | rogram ervices | Management and General | | G | | Fundraising | | Total | |
|---|-------------------|------------------------|--------|----|--------|-------------|-----------|-------|--|
| Salaries | \$ 55,648 | \$ | 12,749 | \$ | 16,596 | \$ | 84,993 | | |
| Employee benefits and payroll taxes | 4,537 | | 1,040 | | 1,353 | | 6,930 | | |
| Occupancy | 5,067 | | 3,899 | | 2,175 | | 11,141 | | |
| Equipment and repairs | 3,637 | | - | | 882 | | 4,519 | | |
| Supplies | 2,956 | | 419 | | 819 | | 4,194 | | |
| Postage and printing | 10,166 | | 1,443 | | 2,817 | | 14,426 | | |
| Insurance | - | | 518 | | - | | 518 | | |
| Depreciation | 7,757 | | 3,914 | | 1,879 | | 13,550 | | |
| Travel and meetings | - | | - | | 1,375 | | 1,375 | | |
| Professional fees | 3,300 | | 12,500 | | 1,215 | | 17,015 | | |
| Program expenses - funds sent to Copts (Note 4) | 1,528,488 | | - | | - | | 1,528,488 | | |
| Telephone and internet | 1,490 | | 212 | | 413 | | 2,115 | | |
| Bank card and other fees | 22,614 | | 2,808 | | 2,513 | | 27,935 | | |
| Promotion | - | | - | | 600 | | 600 | | |
| Miscellaneous expense | 102 | | 262 | | 73 | | 437 | | |
| TOTAL OPERATING EXPENSES | 1,645,762 | | 39,764 | | 32,710 | | 1,718,236 | | |
| In-kind professional fees | 20,160 | | 27,900 | | 5,040 | | 53,100 | | |
| TOTAL EXPENSES | \$ 1,665,922 | \$ | 67,664 | \$ | 37,750 | \$ | 1,771,336 | | |

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2016

| | Program Services | Management and General | | O | | | | Total | |
|---|---------------------|------------------------|--------|----|--------|----|-----------|-------|--|
| Salaries | \$ 44,507 | \$ | 23,765 | \$ | 26,789 | \$ | 95,061 | | |
| Employee benefits and payroll taxes | 3,698 | | 1,975 | | 2,226 | | 7,899 | | |
| Occupancy | 5,262 | | 2,810 | | 3,167 | | 11,239 | | |
| Equipment and repairs | 2,206 | | 1,100 | | 866 | | 4,172 | | |
| Supplies | 806 | | 1,848 | | 1,042 | | 3,696 | | |
| Postage and printing | 10,490 | | 1,907 | | 6,676 | | 19,073 | | |
| Insurance | - | | 436 | | - | | 436 | | |
| Depreciation | 6,917 | | 3,475 | | 2,717 | | 13,109 | | |
| Travel and meetings | - | | 523 | | 232 | | 755 | | |
| Professional fees | 13,825 | | 13,487 | | 2,280 | | 29,592 | | |
| Program expenses - funds sent to Copts (Note 4) | 2,076,639 | | - | | - | | 2,076,639 | | |
| Telephone and internet | 893 | | 145 | | 407 | | 1,445 | | |
| Bank card and other fees | 17,982 | | 5,500 | | 7,062 | | 30,544 | | |
| Promotion | - | | - | | - | | - | | |
| Miscellaneous expense | | | | | | | | | |
| TOTAL OPERATING EXPENSES | 2,183,225 | | 56,971 | | 53,464 | | 2,293,660 | | |
| In-kind professional fees. | 21,067 | | 17,820 | | 14,213 | | 53,100 | | |
| TOTAL EXPENSES | \$ 2,204,292 | \$ | 74,791 | \$ | 67,677 | \$ | 2,346,760 | | |

| STATEMENTS OF CASH FLOWS | | |
|--|------------|--------------|
| FOR THE YEARS ENDED DECEMBER 31, | 2016 | |
| | | |
| | | |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Change in net assets | \$ 174,876 | \$ (63,948) |
| | 7, | (00), 20) |
| Adjustments to reconcile change in net assets to net | | |
| cash (used in)/provided by operating activities: | | |
| Depreciation expense | 13,550 | 13,109 |
| | | |
| Changes in operating assets and liabilities: | (20.445) | (2 (0 (0) |
| Restricted cash and cash equivalents | (20,615) | (26,040) |
| Pledges receivable | (15,370) | 26,508 |
| Prepaids and other current assets | (7,134) | - |
| Accounts payable and accrued expenses | 2,334 | (11,128) |
| Grants payable | (279,385) | 285,118 |
| Payroll and related payables | 185 | 1,100 |
| NET CASH (USED IN)/PROVIDED BY OPERATING ACTIVITES | (131,559) | 224,719 |
| NET CASH (OSED HAJITKO VIDED DI GIERATING ACTIVILES | (131,337) | 224,717 |
| CASH FLOWS USED IN INVESTING ACTIVITIES: | | |
| A 110 (C. 1) | (1.040) | (0,000) |
| Acquisition of fixed assets | (1,942) | (8,000) |
| NET CHANGE IN CASH | (133,501) | 216,719 |
| | , , , | , |
| Cash and cash equivalents, beginning of year | 625,380 | 408,661 |
| | | |
| Cash and cash equivalents, end of year | \$ 491,879 | \$ 625,380 |

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of The Shepherd and Mother of Light for the Needy, d/b/a Care 4 Needy Copts ("C4NC") is presented to assist in understanding C4NC's financial statements. The financial statements and notes are representations of C4NC's management, who is responsible for the integrity and objectivity of the financial statements. These accounting policies conform to accounting principles generally accepted in the United States of America and have been consistently applied in the preparation of the financial statements.

Organization: C4NC was incorporated in 2007 as a not-for-profit corporation, organized under the laws of the State of New York. Its primary purpose is to raise public awareness for the needy Copts in Egypt who are suffering from hunger and disease. C4NC's goal is to lift these individuals from their state of extreme poverty to a humane level of existence by providing both financial support and aid in improving the health and economic condition of these men, women, and children. C4NC sends money raised through contributions and fundraising events to Oskofiat El Khadamat El Amma, for the benefit of the Shepherd and Mother of Light ("SML"), an organization in Egypt, that disburses the money to the Copts in need. C4NC has regular communication with this organization and makes frequent visits to ensure its mission is being completed.

<u>Income Tax Status:</u> C4NC is exempt from federal income tax under section 501(c)(3) of the Internal Revenue Code and is publicly supported, as described in section 509(a). Donors may deduct contributions made to C4NC within the requirements of the Internal Revenue Code.

C4NC evaluated its activities for uncertain tax positions and has determined that there were no uncertain tax positions for 2017 and 2016.

C4NC files an IRS form 990 and respective state and local tax returns. These tax returns are subject to review and examination by Federal, State, and local taxing authorities. C4NC has determined that it has registered in all states where it is required to be registered.

<u>Basis of Accounting:</u> These financial statements are presented on the accrual basis of accounting. Revenue is recorded when earned and expenses are recorded when incurred.

<u>Basis of Presentation</u>: Financial statement presentation follows the recommendations of the Financial Accounting Standards Board as they apply to not-for-profit organizations. C4NC is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

<u>Unrestricted net assets</u> - Net assets that are not subject to donor-imposed stipulations.

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

<u>Temporarily restricted net assets</u> - Net assets subject to donor-imposed stipulations that may or will be met, either by action of C4NC and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

<u>Permanently restricted net assets</u> - Net assets subject to donor-imposed stipulations that must be maintained in perpetuity by C4NC. Generally, the donors of these assets would permit C4NC to use all or part of the income earned on any related investments for general or specific purposes. As of December 31, 2017 and 2016 C4NC had no permanently restricted net assets.

<u>Donated Services</u>: C4NC records the value of donated services when there is an objective basis available for measuring their value. C4NC benefits from volunteer services in program and administrative duties from its Executive Director and Board of Directors. The estimated value of the Executive Director's donated services are reflected in the accompanying statements of activities as in-kind donations and are shown as in-kind professional fees on the accompanying statements of functional expenses since they meet the criteria for recognition and create or enhance C4NC's nonfinancial assets.

<u>Estimates</u>: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

<u>Cash and Cash Equivalents:</u> For financial statement purposes, C4NC considers all highly liquid financials instruments with original maturities of three months or less from the date of purchase to be cash equivalents. From time to time, C4NC may have cash or deposits with financial institutions that are in excess of Federal Deposit Insurance Corporation Limits.

<u>Receivables</u>: Receivables are stated at the amount management expects to collect from outstanding balances. C4NC considers receivables past due or delinquent when payments have not been received in a timely manner, and receivables are written off when management deems the possibility of collecting amounts due as completely unlikely. Receivables are amounts pledged but not yet collected. All receivables were collected subsequent to year-end. As such, no allowance for doubtful accounts was established as of December 31, 2017 and 2016.

<u>Property, Equipment, and Depreciation:</u> Property and equipment are stated at original cost or at estimated fair market value, if donated. Maintenance and repairs are charged to expense and betterments over \$1,000 are capitalized. Depreciation expense is computed using the straight-line method over each asset's estimated useful life. Estimated useful lives are as follows:

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

<u>Special Events:</u> C4NC holds fundraising events and campaigns to provide additional support for its mission. Revenue from these events is recorded at the time the event takes place. Costs incurred for which a donor receives a direct benefit, exchange transactions, have been offset against the revenue earned in the statements of activities. Other costs related to the event for which the donor does not receive a direct benefit are included within fundraising costs in the statements of functional expenses.

Revenue Recognition: Contributions are recognized when the donor makes a promise to give to C4NC that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year that the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

<u>Functional Expenses:</u> The costs of providing various program and other activities have been summarized on a functional basis in the statements of activities and functional expenses. Accordingly, certain costs have been allocated between program services and support services based on an analysis of personnel time, space utilized, and other equitable bases for the related activities.

Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of C4NC.

<u>Promotion:</u> C4NC uses newsletters to promote its mission among the audiences it serves. The production costs of promotion materials are expensed as incurred.

<u>Reclassifications</u>: Certain amounts in the prior year financial statements have been reclassified to conform to the current year presentation.

<u>Events Occurring After the Report Date:</u> C4NC has evaluated events and transactions that occurred between January 1, 2018 and May 11, 2018, which is the date that the financial statements were available to be issued, for possible disclosure and recognition in the financial statements.

NOTE 2 - RELATED PARTY TRANSACTIONS

The Board of Directors can elect to make contributions to C4NC and its mission. For the years ended December 31, 2017 and 2016, Board member donations totaled \$41,975 and \$42,106, respectively. All Board donations are included in contributions on the accompanying statements of activities.

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016

NOTE 3 - TEMPORARILY RESTRICTED NET ASSETS

C4NC receives contributions that are restricted for specific purposes. Net assets were temporarily restricted for the Christmas campaign in the amounts of \$162,000 and \$141,385 at December 31, 2017 and 2016, respectively.

During the years ended December 31, 2017 and 2016, a total of \$141,385 and \$115,345 in contributions were released from temporarily restricted net assets. During the years ended December 31, 2017 and 2016, C4NC received \$156,763 and \$228,850, respectively, of restricted support and revenue that was received and released within the same year, and have been reflected as unrestricted in the accompanying statements of activities.

NOTE 4 - GRANTS PAYABLE

C4NC collects contributions from individuals, corporations, and fundraising events throughout the United States. On a monthly basis, C4NC transfers these contributions to Oskofiat El Khadamat El Amma (the "Egypt organization"), for the benefit of SML, to support its mission of providing financial support, education, child development, health care, employment, food, clothing, building of a hospital, and other seasonal services to Copts in need. Contributions collected during the year that are not transferred to the Egypt organization by the end of the year are classified as grants payable. As of December 31, 2017 and 2016, there was \$262,000 and \$541,385, respectively, in grants payable. Subsequent to year-end, these outstanding grants were paid in full to the Egypt organization. Funds sent to the Egypt organization totaled \$1,528,488 and \$2,076,639 during the years ended December 31, 2017 and 2016, respectively.